

Identifying Public Value of Zakat Management Orgnizations: A Review of *Muzaki*'s Perception

Faizatul Ansoriyah

Universitas Sebelas Maret Surakarta, Indonesia e-mail: anshoriyahfaiz@gmail.com

Kushandajani

Universitas Diponegoro Semarang, Indonesia e-mail: ningkisworo@gmail.com

Hartuti Purnaweni

Universitas Diponegoro Semarang, Indonesia e-mail: hartutipurnaweni@gmail.com

Retno Sunu Astuti

Universitas Diponegoro Semarang, Indonesia e-mail: retnosunu@gmail.com

Son Haji

Universitas Sebelas Maret Surakarta, Indonesia e-mail: sonhaji@staff.uns.ac.id

Abstract

Zakat gain in Indonesia as the largest Muslim country in the world has not been compatible to its potential. The issuance of Law Number 23 of 2011 about Zakat management is the manifestation of Government's attention to an attempt of maximizing zakat management. This study aims to analyze the public value of Zakat Managing Organization (Indonesian: Organisasi Pengelola Zakat or OPZ) viewed from muzaki's perspective. The research method used was mix methods by analyzing the vision and mission of zakat managing organization and interviewing the zakat institution organizer, and using face-to-face questionnaire distributed to muzakis. The result of the research shows that there are some values identified for zakat managing organization: trustability (amanah), accountability, transparency, and synergy. Trust or trustability is intrinsic value, while accountability, transparency, and synergy are instrumental values. The identified indicator of both intrinsic and instrumental values can be the basis for OPZ to consider muzakis' need to maximize zakat management.

Keywords:

Public value, Zakat Management Organization, Muzaki

2 Faizatul Anhoriyah, Kushandajani, Hartuti Purnaweni, Retno Sunu Astuti, Son Haji

Abstrak

Perolehan zakat Indonesia sebagai negara muslim terbesar di dunia belum sesuai dengan potensi yang seharusnya. Lahirnya Undang-Undang Nomor 23 Tahun 2011 tentang Pengelolaan Zakat merupakan wujud upaya Pemerintah terhadap memaksimalkan pengelolaan zakat. Penelitian ini bertujuan untuk menganalisis secara empiris nilai publik Organisasi Pengelola Zakat (OPZ) dari perspektif muzaki. Metode penelitian yang digunakan adalah mix methods dengan menganalisis visi dan misi organisasi pengelola zakat dan melakukan wawancara dengan pengelola lembaga zakat serta menggunakan kuesioner secara face to face kepada muzaki. Hasil penelitian menunjukkan bahwa terdapat beberapa nilai yang teridentifikasi untuk organisasi pengelola zakat: terpercaya (amanah), akuntabilitas, transparansi, sinergi. Kepercayaan merupakan nilai intrinsik sedangkan akuntabilitas, transparansi dan sinergi merupakan nilai instrumental. Teridentifasinya indikator-indikator dari value baik intrinsic maupun instrumental value dapat dijadikan dasar bagi OPZ untuk memperhatikan kebutuhan muzaki untuk memaksimalkan pengelolaan zakat.

Kata Kunci:

Nilai public, Organisasi Pengelolaan Zakat, Muzaki

Introduction

Zakat as the fifth pillar of Islam is aimed at, among others, alleviating poverty to achieve the better quality of life (Vogel, 2000). The implementation of zakat management in one country is different from that in another. In Malaysia, zakat management is implemented by State Islamic Religious Councils (SIRCs). In Indonesia, the zakat management, corresponding to the Law No. 23 of 2011 about zakat management, is conducted by National Zakat Agency (BAZNAS) and likewise, civil zakat institution (LAZ). In reality, many people still distribute their zakat directly to *mustabik* (zakat recipient). Data collected by BAZNAS' Study Center indicates that until today only 0.04% of *muzaki* has been registered in OPZ out of total potential of 304,462 people until today (Baznas, 2020). Some important factors contributes to many *muzaki* (zakat payer) distributing zakat directly to *mustabik*: distrust, poor managerial ability and administrative knowledge, religiosity, dissatisfaction, poor institutional credibility, and program limitation (Ahmad, 2019; Kashif et al., 2018; Yuliani et al., 2018).

Some studies have been conducted to improve *muzaki's* trust and compliance with zakat payment to the institution. Faith, understanding of zakat, income socialization of social care and self-satisfaction and trust have significant influence on the *muzaki* interest is paying zakat (Ansoriyah et al., 2020; Katman et al., 2022). The improvement of service quality among zakat managing organizations is expected to improve *muzaki*'s interest in

distributing zakat to institution (Abd. Wahab et al., 2017; Basir et al., 2017; Fasiha, 2022). The muzaki's interest in paying zakat to the institution can be improved through, among others, using technology that facilitates access and payment (Bin-Nashwan, 2021; Wahab & Rahman, 2012). Apart from the Indonesian Government's commitment to zakat management through institution from time to time, basically there is no imperative for *muzaki* to pay zakat to the institution (Owoyemi, 2020). Therefore, an attempt should be taken maximally to approach the *muzaki* appropriately to make Zakat Managing Organization (OPZ) their option to distribute their zakat.

Zakat institution is in charge of realizing public value to improve the *muzaki*'s trust. This research used public value mapping approach (Bozeman & Sarewitz, 2011). Public value mapping is conducted to see the relationship between the public values of OPZ and the perceptions of *muzaki*, either institutional or non-institution. Public values are identified using the document of vision and mission existing in website and financial statement, through conducting interview with some zakat institution managers and using quantitative approach to either institutional or non-institutional *muzaki*.

This research aims to identify *muzaki's* public value in distributing *zakat* to OPZ. In other words, this research will address the values expected by muzaki from OPZ in undertaking zakat managing function. Many studies on zakat have been conducted finding, among others, the performance of *zakat* institution, viewed from technology use and governance aspects (Mutamimah et al., 2021; Widiastuti et al., 2021). The aspect of muzaki can be seen, among others, from their compliance with paying *zakat* (Bin-Nashwan et al., 2020; Saad et al., 2020). The studies emphasized on the factors affecting muzakis' compliance with paying zakat. Another study on muzaki viewed muzaki's experience with distributing zakat independently. The study showed that muzaki get distinctive satisfaction when they distribute their *zakat* by themselves or independently (Kashif et al., 2018). However, those studies have not emphasized on what *muzaki* want from OPZ. It implies that it is important to conduct a study to find out the public values of *muzakis*. Public value is defined as a multidimensional construct involving the citizens' preferences (Moore, 1995; O'Flynn, 2007). Muzaki's preference to OPZ is important to study in the attempt of maximizing zakat management. This study not only identifies public value but also provides attributes of each value to fulfilled to make muzaki satisfied and willing to

distribute their *zakat* to OPZ and otherwise, the unfulfilled attributes that will make *muzaki* unsatisfied with OPZ.

This research employed public mapping approach (Bozeman & Sarewitz, 2011). One of approaches belonging to the second approach (Bozeman, 2002, 2007) is *public value mapping* (PVM). PVM is the approach to measure the achievement of public value with non-economic approach (Bozeman & Sarewitz, 2011; Bryson, John M.; Crosby, Barbara C, n.d.). PVM appears as a response to the measurement of public value not only from economic value just like that in cost-benefit analysis (Clive Belvield, 2015) or *balance score card* (Meynhardt et al., 2014). Simply, PVM is defined as an approach used to identify public value (Bozeman & Sarewitz, 2011). PVM study started with Bozeman (2002, 2007) and then was developed into further researches pertaining to the root of PVF appearance (Anderson & Taggart, 2016) and in the context of the application of PVF in various policies (Bozeman & Feeney, 2007; Bozeman & Sarewitz, 2011) and various problems of sciences (Gaughan, 2003; Meyer, 2011; Slade, 2011) as well as the application of PVF in non-profit sector (Tsai, 2017).

Using PVM analysis in a research, at least some stages should be passed through (Bozeman & Sarewitz, 2011; Bryson, John M.; Crosby, Barbara C, n.d.): (1) identifying public value, (2) assessing public value failure and success, (3) mapping the value, and (4) developing matrix connecting public value success and failure to market value success and failure. This research focuses on identifying public value through analyzing the documents of OPZs existing in Surakarta.

Methodology

This research was conducted by analyzing the document of OPZs, particularly that of vision and mission and financial statement, conducting interview with some of OPZ organizer in Surakarta City. The document analyzed includes the document obtained from OPZ or through website of all OPZs in Surakarta. The material of analysis in this research includes, among others, vision & mission, financial statement, and annual report documents. The result of public value identification conducted through document analysis then was validated using triangulation through interviewing some organizers of OPZ to determine indicators of individual public values that have been identified. In line with mixed methods, the data analysis in this research was conducted by combining qualitative and quantitative data analyses. Interactive data analysis (Miles and Huberman) was used to determine the indicators of public value that have been identified from document analysis. The elaboration of public values into indicators, then, can underlie the arrangement of questionnaire for *muzaki*. The number of respondents in this study were 111 *muzaki* in Surakarta. The result of questionnaire data for *muzaki* was analysed using frequency distribution by developing basic, performance, and exciting categories. The followings are the basic, performance, and exciting categories of questionnaire arranged.

		Table 1				
Code in the Questionnaire						
Positive response	Code	Negative response	Code			
Glad	1	Disappointed	3			
It should be, because others do	2	It is normal, because others do too	4			
too						

To determine which indicators of public value are included in the basic, performance and exciting categories, look at the *muzaki's* response to the statements in the questionnaire with the following criteria.

Category of Muzaki Needs				
Category	Response			
Basic	If respondents reply 'It should be, because others do too" and "disappointed" if the statement in the indicators of public value is not available			
Performance	If the respondents reply "Glad", if the statement in the indicator of public value is available and reply "It is normal, because others do too", if the statement is not available. If respondents reply "It should be, because others do too", and "It is normal, because others do too".			
Exciting	If the respondents reply "glad" for the availability of an indicator that can be provided by OPZ. And they reply "It is normal, because others do too" to the indicators that can be given by OPZ.			

Table 2 Category of *Muzaki* Needs

The classification of *muzaki's* needs into basic performance and exciting categories underlies the determination of intrinsic and instrumental values. Basic need can be defined as a need that should be fulfilled and if it is unfulfilled, the consumers will not be interested in using it. Performance can be defined as a need that if it is fulfilled it will increase satisfaction. Exciting is defined as a need that should not be available, if it is available it will increase satisfaction, but if it is cannot be fulfilled, it will not reduce satisfaction (Kano, N., Seraku, N., Takahashi, F. and Tsuji, 1984).

Result and Discussion

Zakat Management

6

Zakat management in some states is dependent on the system adhered to in individual states. Some states oblige zakat payment by the state as the zakat collection implementer, for example, Saudi Arabia, Pakistan, and Malaysia. However, some others do so use voluntary system emphasizing the principle of role equality between state and society. It can be seen in Singapura, Indonesia, and other non-Muslim states (Widarwati et al., 2016). In Indonesia, not only is zakat management conducted by government, but it is also unique as it involves public participation actively. It can be seen from many zakat institutions established by the people (society).

Law No. 23 of 2011 states that zakat management is defined as an activity of planning, implementing, and organizing in the terms of collecting, distributing, and utilizing zakat. In Indonesians' struggle for resisting Western colonialization, *zakat* became the source of fund to support the struggle. Indonesia as a country with the largest Muslim population in the world has peculiarity in *zakat* management compared to other Muslim countries in the world. Despite the largest Muslim population, Indonesia is not a Muslim country. On the other hand, Indonesia is not a secular country. Such condition has an impact on the problems encountered in the term of *zakat* management. Social and political dynamics colour Indonesian *zakat* management in relation, among others, to aspects of *zakat* distribution, people's declination against the *zakat* system, legal controversy and *zakat* procedure (Susetyo, 2015). The basic essence of *zakat* management as included in the Law No. 23 of 2011 is to put the *zakat* management authority in the state's hands. It is claimed to be an attempt at undertaking *zakat* management according to the Qur'an and Hadist.

Dinika, Volume 7, Number I, January - June 2023

Regarding *zakat* management, *figh* scholars provided different opinions. Hanafi and Syafi'i schools (Mazhab Hanafi and Mazhab Syafi'i) view that zakat management is left to its owner (Y. Qardawi & Kahf, 2000; Wahbah Al-Zuhaili, 2008). In contrast, Maliki School (Mazhab Maliki) views that people have to give *zakat* to the rulers although they are unjust, as long as they are trustworthy in managing *zakat* (Y. Qardawi & Kahf, 2000; Wahbah Al-Zuhayly, 2008).

Hanbali (Mazhab Hanbali) argues that giving zakat to the rulers is neither obligatory nor prohibited (Y. Qardawi & Kahf, 2000; Wahbah Al-Zuhayly, 2008). The follow-up the implementation of Law No. 23 of 2011 about zakat management is the established Zakat Managing Organization (Indonesian: Organisasi Pengelola Zakat or OPZ). As an organization based on creed but its activity is not limited to religion sector only, OPZ is one of FBO type (Machdum, 2013). On the contrary, seeing its characteristics, OPZ belongs to the fourth sector organization rather than to private or public sector or NGO (Santoso, 2017). This research is in line with Machdum (2013) emphasizing on the attempt of maintaining the existence of OPZ as a part of FBOs. OPZ as an institution collecting fund from *muzakis* and distributing the existing fund for social purposes, particularly poverty alleviation, can be classified into the third type, Non-Governmental Organization (NGO). NGO that operates based on creed and religious values is called FBOs. OPZ, viewed from the type of organization, not only stops in FBOs category or the fourth sector, but also becomes a hybrid organization that combines economic and social aspects that are fought for (Arumsari et al., 2020).

Public Value

Public value is defined as "those giving normative consensus on (a) right, benefit, and prerogative right that should (and should not) be the right of citizens; (b) citizens' obligation to community, state, and each other, and (c) principles underlying government and policy" (Bozeman, 2007). The phrase consensus normative should not be defined as something indicating a universal consensus but it can be defined as relative public values recognized widely in certain community and become the rationale of collective acts (Meyer, 2011). A variety of cultures and places where the public value lives will bring change into the meaning of public value (Anderson & Taggart, 2016). Public value is also defined as something decided and appreciated by the members of community according to their interest (Gaughan, 2003).

Bozeman's PVM approach is different from Moore's approach (1995). Moore's approach emphasizes on management aspect in creating public value. The analogy used by Moore (1995) is private company, and public manager applies to public organization. On the contrary, Bozeman's approach emphasizes that not only governmental organization is authorized to create value but also all organizations beyond the government and even the community contributes to creating public value. PVM in this study aims to identify and to map public value. The identification was conducted through document analysis and interview with OPZ manager. Then, the public value mapping was carried out through finding out the *muzakis*' need for public value that has been identified before. The public value mapping uses intrinsic and instrumental values as the logic (Bozeman & sarewitz). Intrinsic value is a value to be achieved, while instrumental value is the one created to achieve intrinsic value.

Muzaki's Perspective on Public Value OPZ

Identifying public value is one of stages in *Public Value Mapping* (PVM) approach and it can be done through analyzing the vision and mission document of OPZ (Bozeman & Sarewitz, 2011). The result of identification indicates some public values, as elaborated below:

Amanah

8

The result of public value identification shows that *amanah* is one of values identified based on the document of institutional vision and mission. *Amanah* is defined as is defined as an attempt of doing anything for which someone is responsible faithfully and responsibly, by not taking what he/she deserves (Fikriyah et al., 2019). In the context of OPZ, *amanah* can be defined as the form of OPZ's responsibility in delivering zakat and other fund according to its allotment and not using the fund managed by OPZ to enrich the zakat organizers personally.

Indicator	Basic	Performance	Exciting	Not
				Available
<i>Zakat</i> institution actually distributes zakat to the people deserving	96,30%	2,15%	1%	1%
<i>Zakat</i> institution distributes zakat according to the provision of Islam law (<i>sharia</i>)	96,90%	1,55%	1%	1%
Zakat institution distributes zakat according to the program developed	90,95%	2,65%	5%	2%
Zakat institution separates the management of coming from <i>zakat</i> , <i>infaq</i> and <i>sodaqoh</i> fund	80,20%	13,75%	4%	2%
There is a compatibility of what the zakat institution says to what it does	92,15%	4,20%	3%	1%
Zakat institution conveys the profile of successful <i>mustahik</i> (zakat receiver) to <i>muzaki</i> either directly or through website and other social media	59,95%	12,65%	25%	3%

Table 3 Analysis of Muzaki's Needs for Amanah

Source: field research

Table 1 shows that the OPZ's ability of distributing *zakat* corresponding to the group entitled to receive is the basic need to *muzakis*, those having distributed *zakat* to OPZ or out of OPZ. It indicates that if OPZ is incapable of showing off the appropriate *zakat* distribution according to the categories of beneficiaries, the *muzakis* will be unsatisfied. In line with the definition of *amanah* (English: trustworthiness) in Indonesian coming from word *amuna* meaning trustworthy, it of course conforms to the meaning of *amanah* defined as not imitating, reliable, faithful, or entrusted (Wahbah, 2008).

The people belonging to *mustahik* category is divided into eight gorups: *fakir*, *miskin*, *amil*, *mualaf* (convert), *riqob* (war prisoner, slave), *ghorim* (debtor), fisabilillah (those who strive on the way of Allah), Ibnu Sabil (the one running out of supplies in a journey) (Hambari et al., 2020). This *mustahik* category always changes along with the development of social life, leading to the dfferent meaning of *zakat* beneficiaries. *Fakir and miskin* categories do not really generate debate. Despite different indicators of *fakir* and *miskin* between one institution and another, their existence is still relevant to the present condition of society.

Riqob defined as war prisoner or slave who should be freed is less relevant to apply to the present community, in which there is no longer slavery and war prisoner that should be redeemed (Hambari et al., 2020). *Ghorim* or the debtor (the one who has debt) and *fisabilillah* are the groups of beneficiaries that generate different interpretation. *Ghorim* is defined as the one having debt to himself or others and not in the attempt of infringing obedience (yusuf Qardawi, 2011). The condition of *ghorim* deserving *zakat* is the debtor has no more assets and if his debt is not paid his and his family's life will be endangered and the debt made is *halal* (Mohd et al., 2021). *Fisabilillah* as the seventh group of *zakat* beneficiary is defined differently. Generally, *fisabilillah* is defined as an activity of building Islam community (Azman Ab Rahman & Siti Zulaikha Mokhtar, 2017).

The precondition *zakat* beneficiaries are different from that of *sedekah* beneficiaries. In its distribution, *zakat* cannot be separated from the eight groups (Nasrudin, 2022). It is in line with *muzakis*' preference (see Table 3) stating that the basic point to *muzaki* is the OPZ's accuracy in developing program to determine the *zakat* beneficiaries (*mustahik*) appropriately.

Professional

Zakat is one of Islam's pillars, and the obligation to pay it is mentioned repeatedly in the Quran, designating the importance of paying zakat to the qualified people. In its implementation, a *muzaki* can pay zakat directly to *mustabik* or through masjid or official zakat managing institution or organization (Y. Qardawi & Kahf, 2000; Wahbah Al-Zuhayly, 2008). In an OPZ, there is what is called *amil. Amil* is a profession mentioned in Quran. It indicates that *amil* is also a profession rather than a side job. In Islam government era in the Prophet and Caliph time, *amil* was assigned and designated by the State, and even the *amil* at that time had a power to force *muzakis* to pay zakat.

Amil is the most essential element to an OPZ in undertaking its role as a zakat managing institution. Professionalism can be defined as providing service to customers corresponding to the specified procedure (Sami et al., 2018). In relation to zakat management in OPZ, professional can be conceived as the form of service given by OPZ to *muzakis* based on the standard specified as the organized *amil* (see Table 4).

Indicator	Basic	Performance	Exciting	Not Available	
Zakat institution can set interesting mission and vision	70,05 %	13,60%	16%	0%	
Zakat institution develops programs according to its vision and mission	79,15 %	9,75%	10%	1%	
Zakat institution ascertains work hour of officers/amil from the morning to the evening when the work hour is completed.	59,95 %	19,45%	16%	4%	
<i>Zakat</i> institution ascertains that the officer/ <i>amil zakat</i> has <i>amil</i> competency certificate	57,65 %	16,85%	24%	2%	
<i>Zakat</i> institution prepares attractive appearance of website	34,45 %	16,40%	49%	0%	
<i>Zakat</i> institution can prepare an understandable responsibility report	87,50 %	9,05%	3%	0%	
<i>Zakat</i> institution facilitates consultation about the size of zakat to be paid	73,45 %	8,65%	18%	0%	
The institution makes innovation to facilitate zakat payment	54,40 %	11,60%	32%	2%	
<i>Zakat</i> institution makes physical appearance of the office attractive to indicates the institution's work quality	37,50 %	12,55%	48%	2%	
<i>Zakat</i> institution actively promotes the obligation of paying zakat	59,00 %	19,30%	21%	1%	
<i>Zakat</i> institution actively gives education about the advantages of paying zakat through institution	52,5%	20,25%	27%	0%	
<i>Zakat</i> institution provides information and knowledge on zakat completely on the website	59,70 %	8,00%	32%	0%	
Zakat institution gets award in <i>zakat</i> institution award	18,05 %	16,70%	59%	6%	
Zakat institution ascertains that the officers/ <i>amil</i> wear the same uniform during work hour	27,65 %	14 , 70%	55%	2%	
Zakat institution ascertains that the officers/amil bring ID Card when doing their task	55,85 %	20,85%	23%	0%	
<i>Zakat</i> institution actively distributes brochure about its programs	43,30 %	25,20%	31%	1%	

Table 4. Analysis of Muzaki's Needs for Professional

Source: field research

The analysis of *muzakis*' need in relation to the professional indicators indicates that the OPZ's ability of developing program according to its vision and mission and ability of delivering the report of program implementation is a need to be fulfilled by OPZ. The result of interview with *zakat* organizer shows that the appreciation received by OPZ is considered as the manifestation of professional institution. The award gain in zakat institution competition is one of ways to prove that a zakat institution is a professional institution. Some zakat institutions gain award, among others, as the best institution in social fund management, the best institution in management, the best institution in empowerment field, and etc. The award received by OPZ, the use of uniform, and the interesting appearance of OPZ office are considered as the featured elements to OPZ and the exciting need to *muzakis*. It means that award, office's physical appearance, and uniform are not the needs to be fulfilled by OPZ, because they will not be automatically considered by *muzakis* in disbursing *zakat* to the institution.

Accountability

Organization managing zakat is related to managing the community's fund and should be accountable to the communities, particularly *muzakis* as the main source of OPZ fund. The accountability in OPZ can be defined as an attempt taken by an institution to be accountable for the fund management, from collecting to distributing the fund. The institution's ability of being accountable for everything done will be able to improve the muzakis' trust (Hasrina et al., 2019). *Muzaki's* need for accountability values varies (see Table 5)

Indicator Basic Performance Exciting Not Avail able The institution gives the zakat payers the 73,85% 13,15% 13% 0% receipt of payment Zakat institution sends tabloid routinely to 32,60% 16,25% 51% 0% muzakis that have distributed their zakat Zakat institution is audited by internal auditor 74,95% 9,75% 15% 1% in the term of financial reporting Zakat institution is audited by external auditor 52,70% 20,30% 25% 2% in the term of financial reporting Zakat institution attempts to achieves predicate 54,25% 18,55% 26% 1% Wajar Tanpa Pengecualian (WTP or Unqualified Opinion) in its financial performance Zakat institution delivers the real outcome of 72,50% 10,15% 15% 2% specified program implementation to muzaki Zakat institution express their gratitude 23,95% 21,20% 51% 4% through short messages via whatsapp when

Table 5. Analysis of Muzaki's Needs for Accountability

Dinika, Volume 7, Number I, January - June 2023

<i>muzaki</i> pays zakat Zakat institution holds gathering with <i>muzaki</i>	17,15%	18,25%	59%	6%		
Source: field research						

Some attempts have been taken by the institution to realize the accountability, one of which is to give receipt of zakat payment. Zakat worship as the implementation of one of Islam pillars often makes *muzakis* uncaring about the receipt or any report of zakat use. Nevertheless, because the zakat fund is managed by an institution and becomes the public fund, the accountability of fund collection and distribution is a must for each of OPZs.

It can be accomplished through internal auditor serving to audit the financial management from collection to distribution or *tasharruf*. To ensure that there is no fraud in fund use, OPZs are now audited not only internally but externally by Public Accountant Office (KAP) and Ministry of Religion. In the audit process, the indicator of OPZ success or accountability is the achievement of predicate WTP or Unqualified Opinion from KAP. Several institutions obtained WTP predicate in the financial audit process.

Muzakis do not want to disburse zakat to the institution because, among others, there is no accountability in zakat management (source). The result of document analysis on vision and mission shows that basically OPZ attempts to realize accountability (Hasrina et al., 2019). The result of interview with zakat organizer shows, among others, that to realize an institution's accountability, tabloid can be produced and distributed to muzakis. On the contrary, the result of need analysis on muzakis shows that the tabloid produced by OPZ is considered as an exciting need. It means that in supporting accountability value, tabloid can increase satisfaction if it is provided by OPZ. It includes receiving thanks via whatsapp chat after they disburse zakat. The basic need to muzakis, in relation to the indicator of accountability, includes the evidence of zakat distribution and internal and external audits.

Transparency

Transparency is defined as openness to anything done by zakat institution in running the zakat management function (Sahroni, 2019). The transparency of OPZ is applied particularly in the term of collecting, distributing, and using zakat fund. Transparency is one of OPZ's instruments as indicated in the vision and mission of OPZs existing in Surakarta. The results of the analysis of muzaki's needs for the value of transparency show different responses (see table 6).

Indicator	Basic	Performance	Exciting	Not Available
Zakat institution delivers accessible financial report	63,55%	12,20%	23%	1%
<i>Zakat</i> institution prepares periodical report on zakat fund distribution	70,80%	7,10%	20%	2%
<i>Zakat</i> institution provides report on the people receiving <i>zakat</i>	68,95%	7,10%	23%	1%
<i>Zakat</i> institution delivers fund managing report in detail through website	55,05%	11,10%	34%	0%
Zakat institution reports fund management through whatsapp	35, 70%	10,85%	50%	4%

Table 6. Analysis of Muzaki's Needs for Transparency

Source : field research

Transparency in *zakat* management is one of factors affecting *muzakis* to disburse *zakat* to the institution (Hasrina et al., 2019; Sahroni, 2019). The analysis on *muzakis*' need shows that the institution's ability of providing financial statement and program belongs to basic category; nevertheless, financial reporting delivered by OPZ to *muzakis* is viewed to be an exciting need. It indicates that *muzakis* view that OPZ do not have to give financial statement, particularly via whatsapp; but if OPZ do so, it will increase the satisfaction score for *muzakis*.

Synergy

Zakat management changes over times. In caliph era, the duty of managing zakat was done by the government. At that time, the *amil* was designated by government and it had a right to force *muzakis* to pay zakat. Even when some *muzakis* did not want to pay zakat, the government was entitled to impose sanction against them. In contrast, the zakat management is not conducted fully by the government today. Zakat management can be implemented by either BAZNAS or LAZ, and it is also possible for *muzakis* to distribute their zakat directly to *mustahik* or mosque, or other places. Such condition requires

Dinika, Volume 7, Number 1, January - June 2023

14

cooperation or synergy among the zakat institutions to achieve the objective maximally. Based on the OPZ condition requires an analysis of how the OPZ synergy actually is in the muzaki perspective (see Table 7).

Indicator	Basic	Performance	Exciting	Not Available
The <i>zakat</i> managing institution cooperates with the government in		14,95%	49%	10%
managing <i>zakat</i> Zakat institution develops <i>zakat</i> managing program along with other	-	14,10%	64%	2%
<i>zakat</i> institutions <i>Zakat</i> institution establishes cooperation with the people in managing <i>zakat</i>	,	8,30%	42%	2%

Table 7. Analysis of Muzaki's Needs for Synergy

Source: field research

In relation to poverty alleviation, the government actually also has some programs and fund prepared. Therefore, it is not much different from the function of OPZ, the target of which is the poor people. Departing from this, the cooperation between government and OPZ, either BASNAZ or LAZ, can be an alternative to accelerate the poverty alleviation. An ideal condition of collaboration between OPZ and the government in Surakarta City has not been maximal yet (Ansoriyah et al., 2022). The cooperation today has not arrived yet at sitting down together, by which LAZ and government map the target of mustahik (*recipient*) and the collaboration in program development should have an impact on the poverty alleviation. The cooperation done so far is still passive, for example some institutions only utilize data of poverty released by the government in deciding the *mustahik* deserving zakat.

The result of interview with several *zakat* organizers shows that the cooperation between LAZ has not touched yet the poverty alleviation program. The synergy existing so far is still limited to the meeting in Forum of *Zakat* (FOZ). The analysis on *muzakis*' need for the cooperation between *zakat* institutions and between *zakat* institution and government and community shows that it is an exciting need. It can be said that without the cooperation between *zakat* institutions and between *zakat* institution and government will not reduce satisfaction. It means that the absence of synergy between *zakat* institutions and between *zakat* institution and government or community will not be the basic consideration for muzakis in choosing OPZ.

The Logic of Public Value

The logic of public value is constructed from the result of identification on both OPZs and muzakis. The result of identification on OPZ shows that there are 5 values to be achieved by OPZ: trustworthiness, professionalism, accountability, transparency, and synergy. From the result of identification, the indicators were then developed to be the basis of questionnaire arrangement to *muzakis*. The identification of public value to *muzakis* is carried out using both close-and open-ended questionnaires.

The identification of public value, viewed from either OPZs or *muzakis* at PVM stage, is to construct the logic of public value (Tsai, 2017). Bozeman & Sarewitz (2011) use the logic of intrinsic value and instrumental values. The result of identification of public value, viewed from either OPZs or muzakis, shows that amanah (trustworthiness) is an intrinsic value. Why trustworthiness becomes prime or intrinsic value inseparable from an ability of managing fund received and distributing its to those deserving is one of basic reasons to answer the question "why does trustworthiness become intrinsic value). Amanah (trustworthiness) is an absolute precondition for *muzakis* to distribute *zakat* through OPZ. The basic and fundamental element of OPZ in the terms of zakat management is amanah (trustworthiness) (Hakim et al., 2019). The poor trustworthiness of an OPZ will lead *muzakis* to distribute their *zakat* reluctantly through *zakat* institution (Ghani et al., 2018).

The opposite of amanah is khianat (untrustworthiness), meaning that OPZs that cannot maintain their trustworthiness in distributing zakat fund from muzakis to those deserving. OPZ as an organization relies for its sustainability on muzakis' and donor's trust; thus, trust or trustworthiness is the key to the OPZ succesfulness and sustainability (Sani Adamu & Ram Al Jaffri, 2016). To OPZ as FBOs operating in the collection of zakat or other funds, trust is the basic key to make muzakis disbursing zakat to the institution. Another reason of why trustworthiness becomes the most important prime value is conforming to the principle of *zakat* management implementation based on the Law No. 23 of 2011 stating that amanah (trustworthiness) is one of principles that should be fulfilled in *zakat* management.

Dinika, Volume 7, Number I, January - June 2023

Conclusion

Trustworthy as the intrinsic value does not automatically makes other values identified from either *muzaki* or OPZ sides unimportant. Otherwise, the presence of public value is valuable to achieve trustworthty (*amanab*). Viewed from OPZ side, transparency, accountability, professional, and synergy become instrumental values. Synergy is not viewed as a value that should be fulfilled by OPZ. In other words, to achieve trustworthy, there should be no emphasis on the presence of synergy to OPZ in running its function.

Although the logic of public value has been arranged, the trustworthiness (*amanab*) cannot be automatically realized after the instrumental values have been fulfilled. Other factors potentially make an OPZ considered trustworthy or untrustworthy. It can be the recommendation for further studies to see other criteria to see OPZ's success or failure in fulfilling the intrinsic value. Further study can also be conducted by mapping the public value to determine the correlation between attributes using advance analysis, for example, Structural Equation Model (SEM). The limitation of current research lies on *muzakis* involved as the respondents, in which there are only 111 respondents. Further researches are expected to involve more respondents and use advance analysis.

References

- Abd. Wahab, N., Zainol, Z., & Abu Bakar, M. (2017). Towards developing service quality index for zakat institutions. *Journal of Islamic Accounting and Business Research*, 8(3), 326–333. https://doi.org/10.1108/JIABR-09-2015-0040
- Ahmad, M. (2019). An empirical study of the challenges facing zakat and waqf institutions in Northern Nigeria. *ISRA International Journal of Islamic Finance*, 11(2), 338–356. https://doi.org/10.1108/IJIF-04-2018-0044
- Anderson, D. M., & Taggart, G. (2016). Organizations, Policies, and the Roots of Public Value Failure: The Case of For-Profit Higher Education. *Public Administration Review*, 76(5), 779–789. https://doi.org/10.1111/puar.12606
- Ansoriyah, F., Kushandajani, Purnaweni, H., & Sunu Astuti, R. (2022). The Framework of Zakat Managing Organization (OPZ) Synergy in Achieving SDGs Target. *The International Journal of Management Science and Business Administration*, 9(1), 7–16. https://doi.org/10.18775/ijmsba.1849-5664-5419.2014.91.1001

Ansoriyah, F., Warella, Y., Purnaweni, H., & Hastuti, R. S. (2020). Responses to

Pandemic Covid-19 by Mosque-Based Zakat Agency: Opportunities and Limitations in Zakat Management. *Dinika Academic Journal Of Islmic Studies*, 5(2), 169–190.

http://ejournal.iainsurakarta.ac.id/index.php/dinika/article/view/2764

- Azman Ab Rahman, & Siti Zulaikha Mokhtar. (2017). Skema pemberian zakat kepada asnaf fi sabilillah berbasarkan maqasid syariah: kajian di Malaysia dan Singapura. *Jurnal Hukum Islam*, 17(1), 52–73.
- Basir, S. A., Abdul Ghani Azmi, I., Syed Ismail, S. H., Ibrahim, P., & Mohamed, H. A. (2017). Malaysian Islamic quality management system MS1900: An implementation steps at Malacca Zakat Center. *Humanomics*, 33(2), 239–254. https://doi.org/10.1108/H-10-2016-0078
- Bin-Nashwan, S. A. (2021). Toward diffusion of e-Zakat initiatives amid the COVID-19 crisis and beyond. *Foresight, August 2020*. https://doi.org/10.1108/FS-08-2020-0082
- Bin-Nashwan, S. A., Abdul-Jabbar, H., Aziz, S. A., & Viswanathan, K. K. (2020). A socio-economic model of Zakah compliance. *International Journal of Sociology and Social Policy*, 40(3–4), 304–320. https://doi.org/10.1108/IJSSP-11-2019-0240
- Bozeman, B. (2007). Public values and public interest: Counterbalancing economic individualism. *Public Values and Public Interest: Counterbalancing Economic Individualism*, 44, 1–214. https://doi.org/10.1057/ap.2009.14
- Bozeman, B., & Feeney, M. K. (2007). Toward a useful theory of mentoring: A conceptual analysis and critique. *Administration and Society*, *39*(6), 719–739. https://doi.org/10.1177/0095399707304119
- Bozeman, B., & Sarewitz, D. (2011). Public Value Mapping and Science Policy Evaluation. *Minerva*, 49(1), 1–23. https://doi.org/10.1007/s11024-011-9161-7
- Bryson, John M.; Crosby, Barbara C, B. L. (n.d.). *Public Value and Public Administration*. Georgetown University Press.
- Clive Belvield. (2015). How Cam Cost Benefit Analysis Help Create Public Value. In B. Crosby, Barbara C.John, Bryson (Ed.), *Public Value and Public Administration* (pp. 97–109).
- Fasiha, M. R. A. (2022). Zakat Management Formulation: Improving the Quality of Management with a Quality Assurance approach. *Technium Social Sciences Journal*, 34(A new decade for social science), 374–386.
- Fikriyah, K., Ajib Ridlwan, A., & Suryaningsih, S. A. (2019). Islamic work ethics in zakat institution in Indonesia: How does it affect customer loyalty? *International Journal of Civil Engineering and Technology*, 10(2), 375–381.

Gaughan, M. (2003). Public Value Mapping breast cancer case studies.

Knowledge Flows and Knowledge Collectives: Understanding The Role of Science and Technology Policies in Development, Volume 2, 49–86.

- Ghani, E. K., Aziz, A. A., Tajularifin, S. M., & Samargandi, N. (2018). Effect of board management and governmental model on zakat payers' trust on zakat institutions. *Global Journal Al-Thaqafah*, 2018(Special Issue), 73–86. https://doi.org/10.7187/gjatsi2018-05
- Hakim, C. M., Ascarya, Beik, I. S., Pramono, S. E., & Saoqi, A. A. Y. (2019). Designing Internal Audit Standard for Zakat Management Organization : Indonesia Experience. *Pusat Kajian Strategis BAZNAS, February*, 1–15.
- Hambari, Ali, A., & Zaim, M. (2020). Asnaf Zakat Dan Pendistribusiannya Tinjauan Fikih Dan Ekonomi Kontemporer. *Jurnal Ekonomi Islam*, 13(1), 9– 15.
- Hasrina, C. D., Yusri, Y., & Sy, D. R. A. S. (2019). Pengaruh Akuntabilitas dan Transparansi Lembaga Zakat Terhadap Tingkat Kepercayaan Muzakki Dalam Membayar Zakat Di Baitul Mal Kota Banda Aceh. Jurnal Humaniora : Jurnal Ilmu Sosial, Ekonomi Dan Hukum, 2(1), 1–9. https://doi.org/10.30601/humaniora.v2i1.48
- Kano, N., Seraku, N., Takahashi, F. and Tsuji, S. (1984). No TitleAttractive Quality and Must-Be Quality. *The Journal of the Japanese Society for Quality Control*, 14, 39–48.
- Kashif, M., Faisal Jamal, K., & Abdur Rehman, M. (2018). The dynamics of Zakat donation experience among Muslims: a phenomenological inquiry. *Journal of Islamic Accounting and Business Research*, 9(1), 45–58. https://doi.org/10.1108/JIABR-01-2016-0006
- Katman, M. N., Rahmawati, Nur, M., Ruqayyah, A., Yunus, & Hikmah, N. (2022). Factors affecting Muzakki's interest in paying agricultural Zakat in Sidenreng Rappang Regency. *Technium Social Sciences Journal*, 28(A new decade for social science), 425–438.
- Meyer, R. (2011). The Public Values Failures of Climate Science in the US. *Minerva*, 49(1), 47–70. https://doi.org/10.1007/s11024-011-9164-4
- Meynhardt, T., Gomez, P., & Schweizer, M. (2014). The Public Value Scorecard: what makes an organization valuable to society? *Performance*, *6*(1), 1–8.
- Mohd, N., Razali, M., Asmuri, A. N., & Yahaya, M. H. (2021). Concept of Asnaf Al-Gharimin: Practices at Lembaga Zakat Selangor. *Environment-Behaviour Proceedings Journal*, 6(SI6), 33–38. https://doi.org/10.21834/ebpj.v6isi6.3038
- Moore, M. H. (1995). *Creating Public Value : Strategic Management in Government*. Havard University Press.

Mutamimah, M., Alifah, S., Gunawan, G., & Adnjani, M. D. (2021). ICT-based

20 Faizatul Anhoriyah, Kushandajani, Hartuti Purnaweni, Retno Sunu Astuti, Son Haji

collaborative framework for improving the performance of zakat management organisations in Indonesia. *Journal of Islamic Accounting and Business Research*, 12(6), 887–903. https://doi.org/10.1108/JIABR-05-2020-0154

- Nasrudin, N. W. N. dan W. R. (2022). Implementasi Asnaf Zakat Dalam Pendistribusian Aset Zakat Berbasis Pemerataan dan Keadilan. *Jurnal Akuntansi Dan Pajak*, 23(01), 1–13.
- O'Flynn, J. (2007). From new public management to public value: Paradigmatic change and managerial implications. *Australian Journal of Public Administration*, 66(3), 353–366. https://doi.org/10.1111/j.1467-8500.2007.00545.x
- Owoyemi, M. Y. (2020). Zakat management: The crisis of confidence in zakat agencies and the legality of giving zakat directly to the poor. *Journal of Islamic Accounting and Business Research*, 11(2), 498–510. https://doi.org/10.1108/JIABR-07-2017-0097
- Qardawi, yusuf. (2011). *Hukum Zakat* (S. Harun (ed.); terjemahan). Putska Litera Antar Nusa.
- Qardawi, Y., & Kahf, M. (2000). Fiqh Al Zakah: A Comparative Study Of Zakah, Regulations And Philosophy In The Light Of Qur'an And Sunnah. *Fiqh Al Zakah (Volume II)*, 1–351.
- Saad, R. A. J., Farouk, A. U., & Abdul Kadir, D. (2020). Business zakat compliance behavioral intention in a developing country. *Journal of Islamic Accounting and Business Research*, 11(2), 511–530. https://doi.org/10.1108/JIABR-03-2018-0036
- Sahroni, A. H. (2019). Transparansi Pengelolaan Dalam Kecendrungan Pilihan Berzakat Ke Lembaga Pengelola Zakat. *Al-Tsaman: Jurnal Ekonomi Dan Keuangan Islam*, 2(1), 145–159.
- Sami, A., Jusoh, A., Nor, K. M., Irfan, A., Irum, S., Qureshi, M. I., & Ishfaq, M. (2018). Professionalismc is the key to create public value. *International Journal of Engineering and Technology(UAE)*, 7(3.30 Special Issue 30), 583–586. https://doi.org/10.14419/ijet.v7i3.30.18436
- Sani Adamu, M., & Ram Al Jaffri, S. (2016). Determinants of trust on zakat institutions and its dimensions on intention to pay zakat: A pilot study. *Journal of Advanced Research in Business and Management Studies*, 3(1), 40–46.
- Slade, C. P. (2011). Public Value Mapping of Equity in Emerging Nanomedicine. *Minerva*, 49(1), 71–86. https://doi.org/10.1007/s11024-011-9163-5
- Tsai, C.-C. (2017). Evaluating Public Value Failure in the Nonprofit Context: An Interpretive Case Study of Food Banking in the U.S. Arizona State University.
- Vogel, K. E. (2000). Chapter 14 Chapter 14. LR Lloyd's Register, 100(July), 1–35.

- Wahab, N. A., & Rahman, A. R. A. (2012). Productivity growth of zakat institutions in Malaysia: An application of data envelopment analysis. *Studies in Economics and Finance*, 29(3), 197–210. https://doi.org/10.1108/10867371211246876
- Wahbah, A. Z. (2008). *No Title* (Alih bahasa oleh Agus Effendi dan Baharuddin Fananny (ed.); Cet. Ke-7). PT. Remaja Rosdakarya.
- Wahbah Al-Zuhayly. (2008). Zakat Kajian Berbagai Mahzab (Alih bahasa oleh Agus Effendi dan Baharuddin Fananny (ed.); Cet.Ke-7). PT. Remaja Rosdakarya.
- Widarwati, E., Afif, N. C., & Zazim, M. (2016). Strategic Approcah for Optimizing of Zakah Institution Performance: Customer Relationship Management. *Al-Iqtishad: Journal of Islamic Economics*, 9(1), 81–94. https://doi.org/10.15408/aiq.v9i1.4010
- Widiastuti, T., Cahyono, E. F., Zulaikha, S., Mawardi, I., & Al Mustofa, M. U. (2021). Optimizing zakat governance in East Java using analytical network process (ANP): the role of zakat technology (ZakaTech). *Journal of Islamic Accounting and Business Research*, 12(3), 301–319. https://doi.org/10.1108/JIABR-09-2020-0307
- Yuliani, M., Meliza, D., & Fitrianto, F. (2018). Analisis Faktor-Faktor Penyebab Keengganan Masyarakat Membayar Zakat Melalui Baznas Kabupaten Kuantan Singingi. Jurnal Tabarru': Islamic Banking and Finance, 1(2), 1–13. https://doi.org/10.25299/jtb.2018.vol1(2).2665